

Dairy Per Cow; 2019, 2018

Benchmark Report, 32 Enterprises

	Group Median	Count	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
Milk sales	4,014.21	32	2,362.17	2,911.99	3,147.37	3,945.37	4,000.74	4,035.70	4,570.21	4,670.46	5,290.38	5,619.89
Gross Margin	3,894.67	32	2,104.86	2,567.94	2,855.60	3,263.90	3,836.18	3,994.39	4,178.55	4,466.85	4,982.64	5,188.61
Total feed expense	1,967.63	32	3,081.05	2,624.43	2,404.28	2,247.83	2,062.19	1,796.33	1,637.34	1,335.72	1,224.08	1,140.27
Veterinary	24.95	31	80.60	59.23	42.96	38.10	29.61	23.22	16.16	14.23	10.27	4.35
Livestock supplies	102.30	32	257.89	199.73	172.29	150.77	129.66	95.08	84.17	69.89	65.22	50.01
Fuel & Oil	58.95	32	124.88	108.91	84.88	71.08	61.79	56.67	49.09	42.23	39.89	26.67
Marketing	26.77	31	238.81	44.30	39.73	36.47	28.28	24.90	21.11	20.00	18.82	5.71
Total direct expenses	2,789.90	32	4,292.09	3,987.59	3,538.08	2,943.91	2,885.87	2,647.66	2,283.80	2,030.67	1,786.58	1,630.53
Return over direct expenses	955.27	32	-183.26	135.07	404.63	605.63	812.28	1,098.88	1,264.22	1,474.94	1,789.61	2,072.07
Farm insurance	27.29	32	119.63	76.21	65.20	59.35	38.98	23.09	21.62	13.29	11.50	6.71
Machinery depreciation	92.59	31	296.02	232.87	132.59	106.97	97.33	73.86	64.55	62.68	33.03	21.85
Total overhead expenses	557.41	32	1,423.18	872.25	722.81	647.47	602.27	510.14	410.30	368.05	323.58	245.78
Total dir & ovhd expense	3,373.60	32	4,722.45	4,568.82	4,347.23	3,688.35	3,490.20	3,241.06	2,656.87	2,506.82	2,309.59	2,122.04
Net return	474.46	32	-990.49	-559.80	-209.75	-141.75	367.80	530.42	586.68	841.37	1,125.29	1,487.38
Net return over lbr & mgt	77.60	32	-1,260.05	-784.69	-700.88	-285.28	10.00	151.31	359.39	464.67	767.40	1,319.38
Cost of production	28.64	32	39.42	37.04	32.46	31.57	30.28	28.20	26.63	25.82	23.07	19.92
Avg. number of head	94.5	32	33.5	46.0	46.0	60.0	83.0	102.0	115.0	150.0	168.0	325.0
Milk produced per head	15,300	32	7,777	10,022	11,138	13,168	14,887	15,495	15,942	16,568	17,359	19,064
Culling percentage	26.6	31	10.9	13.3	18.2	21.2	24.4	27.0	29.9	32.7	36.2	60.9
Turnover rate	30.5	32	13.0	18.6	21.3	23.9	28.3	31.4	33.8	36.6	41.9	65.2
Percent of barn capacity	100.5	32	83.6	88.2	95.7	100.0	100.0	102.9	109.7	117.9	120.6	164.5
Feed cost per cwt of milk	13.24	32	20.18	17.21	16.16	14.93	14.34	12.77	12.32	12.06	10.74	7.94
Feed cost per head	1,967.63	32	3,081.05	2,624.43	2,404.28	2,247.83	2,062.19	1,796.33	1,637.34	1,335.72	1,224.08	1,140.27
Avg. milk price per cwt.	29.38	32	25.12	26.18	27.79	28.78	29.17	29.69	30.61	30.80	31.21	32.41

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FINBIN

Location:

State: Minnesota

Report Selections:

Years: 2019; 2018

Livestock Unit: Per Cow

Shared: Normal

Including special sort items: Organic